



CONFIDENCE
Dental & Wellbeing

PARTNERSHIP PROPOSAL · OCTOBER 2026

— FOR CARE HOMES AND HOME-CARE PROVIDERS IN JERSEY

Care home & domiciliary partnership Dental, hearing and training, under one partner.

A dentist team that visits twice a year, treats residents as needed, trains and certifies your staff, and adds free hearing checks with an audiologist.

It costs the home nothing. No admin for your team.

We're chasing excellence.

confidencedental.com · 01534 875 587 · Millais House, Castle Quay, St Helier, Jersey JE2 3EG

— THE DIFFERENCE IT MAKES

Residents out of pain. Families reassured. Staff who know what to do.

01

Residents out of pain

Twice-yearly examinations find dental pain early. An urgent visit within one working day fixes it.

02

Eating and sleeping better

A comfortable mouth and dentures that fit mean residents chew, keep weight on and sleep.

03

Families reassured

A written update after every visit, and one number to call.

04

Staff who know what to do

Certified training in daily mouth care, spotting problems early and explaining them to families.

05

A home you can market

"Our care team is Confidence Dental trained", on your website, your brochure and your show-round.

06

Inspection-ready

Oral health policy, mouth care plans, training register and an annual summary, produced for you.



Costs you nothing.
No admin for your team.

Residents pay only for their own treatment, quoted in writing first. Pension Plus members pay nothing upfront.

— NOTHING EXTRA FOR YOUR TEAM

Your team does three things. We do everything else.

— YOUR TEAM

- 1 **A resident list**
- 2 **A quiet room**, or the resident's own
- 3 **One carer in the room**, not one per resident

— WE DO

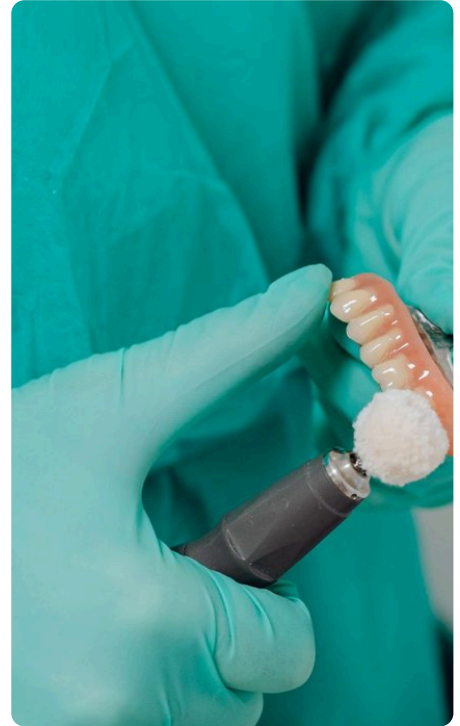
- Consent packs and family letters
- Pension Plus applications and invoicing
- Visit dates a year ahead
- Mouth care plans for your care files
- Practice appointments and transport
- Notes to the GP and existing dentist
- Same-day triage when a resident is in pain
- Training, certificates and the register



Visits fit around meals and medication rounds. Training runs at the times your rota allows, including evenings and nights.

DENTAL CARE

A dentist and dental nurse see every consenting resident twice a year, on site.



Every visit

- A full examination, in the resident's room or a quiet lounge
- An oral cancer screen, at no extra cost
- A denture check, with free denture marking
- A mouth care plan for the care file
- A free hearing check with our audiologist

Treatment as needed

- **On site:** fillings, dentures, repairs, extractions where safe
- **At the practice:** crowns, implants, sedation. We book it and arrange accessible transport
- **Urgent:** seen within one working day

A report to the home within 5 working days, and notes shared with the GP and any existing dentist, with consent. The same service for people living in their own homes.



— FREE HEARING CHECKS WITH AN AUDIOLOGIST

Hearing loss is often mistaken for confusion. Our audiologist, Helen, checks it on the same visit, free.

- A hearing screening and ear check in the resident's room
- Hearing aids checked, cleaned and re-tubed
- A referral to the GP or audiology where more is needed

— STAFF TRAINING AND CONFIDENCE DENTAL CERTIFICATES

90 minutes on site, free, and an official certificate for every carer.

- **Mouth Care Essentials**, all care staff, 90 minutes, certificate valid 12 months
- **Annual refresher**, 45 minutes, same day as a dental visit
- **Oral Health Champion**, 1 or 2 staff per home, a half-day at the practice



Built on the recognised standard, NICE NG48. Comes with an oral health policy template, a mouth care plan template and a training register.

FUNDING AND PENSION PLUS

Fully Pension Plus accredited. Eligible residents pay nothing upfront; we bill Government.

PENSION PLUS PAYS	AMOUNT
Dental check-up	Up to £55 a year
Treatment or dentures	Up to £1,900 every 4 years
Scale and polish	Covered

Figures from gov.je, as of 27 October 2026.

Who qualifies. Residents of pension age who pay no Jersey income tax and have assets under £64,000, not counting their home.

We find who qualifies and apply for them. Residents who do not qualify pay our standard fees, quoted first and fixed for 12 months.

HOW IT WORKS

- 1 One-page agreement.** No fees, no minimum term, 30 days' notice.
- 2 Set-up call.** Resident list, visit dates, your named contact.
- 3 First visit within 4 weeks.** Reports within 5 working days.
- 4 Training within 8 weeks.** Then a visit every six months.



Safe to have
in your home.

Jersey-registered clinicians, indemnified and criminal-record checked. Instruments decontaminated to surgery standard. Nothing without consent or a best-interests decision.

STRAIGHT ANSWERS

Why homes turn visiting dentists down, and what we have done about it.

IF YOU ARE THINKING...	OUR ANSWER
"Our residents already have dentists."	They keep them. We cover those without one, or who can no longer travel.
"More work for my staff."	Three things from your team. We do the rest.
"Getting residents to a clinic is the hard part."	We book it, arrange accessible transport and meet them at the door.
"Families will get surprise bills."	Written quote first, Pension Plus applied, fees fixed for 12 months.
"Visiting dentists stop coming."	Dates set a year ahead, a team covers absence, no minimum term.
"Residents with dementia will be distressed."	Their own room, a familiar carer, and we come back another day rather than push.
"Who do we call when someone is in pain?"	One line, same-day triage, seen within one working day.



Their own room, their own pace.

Short, unhurried visits with a familiar carer present, and no pressure to accept treatment. Comfort-focused mouth care for residents in their last days.



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— NEXT STEPS

A 20-minute visit is all it takes to start.

We meet the manager, see the space, and agree a first visit date.

- 1 Call or email us** to book the introductory visit.
- 2 Send us your resident list.** We mark who qualifies for Pension Plus.
- 3 First visit within 4 weeks.** Staff training within 8.

LAUNCH OFFER

For the first homes to join, the first-visit assessment and mouth care plan for every resident is free.

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Photographs are illustrative. Pension Plus figures from gov.je, "Apply for the Pension Plus scheme", as of 27 October 2026; we confirm each resident's benefit before treatment. Hearing checks are screenings, not diagnostic assessments. Service standards are written into the partnership agreement. Full detail pack available on request.